

POSITION TITLE: CHIEF FINANCIAL OFFICER

Department: Finance & Accounting
Reports To: Chief Executive Officer (CEO)
Location: Overland Park, KS

PIVOTAL
HEALTH CARE

THE COMPANY:

Our client, **Pivotal Health Care** is a management company based in Overland Park, KS that manages ten continuing care retirement communities throughout Iowa, Kansas, and Missouri. Our communities are all innovative, boutique-style rental models that pride themselves on exceptional resident care. Our sister company, **Scenic Development**, is the developer of all our projects. Their primary goal is to locate a market, raise capital, and manage the construction of the project. All our communities are owner/operated. Learn more at www.pivotalhc.com

Management | Consulting | Operations Evaluation | Space Planning

THE OPPORTUNITY:

Due to retirement, Pivotal Health Care is seeking to recruit a **Chief Financial Officer (CFO)** who will be responsible for the strategic financial leadership of the organization, ensuring the company's financial health and compliance. The CFO will oversee all aspects of financial management, including budgeting, reporting, regulatory compliance, and long-term financial planning. This role is critical to supporting the company's mission of delivering exceptional senior living services.

KEY RESPONSIBILITIES:

- **Required:**
 - Bachelor's Degree in Accounting, Finance, or a related field.
 - Minimum of 10 years of progressive financial leadership experience, including 5 years in a senior financial management role.
- **Preferred:**
 - CPA, CMA, or equivalent professional accounting designation.
 - MBA or Master's Degree in Finance or Accounting.
 - Experience in the senior living, healthcare, or hospitality industry.

Essential Functions

- Lead the preparation and analysis of monthly, quarterly, and annual financial statements.
- Develop and implement financial policies and procedures to ensure compliance with GAAP and other regulatory standards.
- Oversee budgeting, forecasting, and financial planning processes to align with the organization's strategic goals.
- Direct the accounting team, ensuring efficient operations and proper financial controls.
- Partner with department leaders to provide financial insights and recommendations to optimize operational performance.
- Manage relationships with external auditors, banks, and regulatory agencies.
- Ensure timely and accurate filing of all local, state, and federal regulatory reports and taxes.
- Develop and maintain cash flow projections to support business operations and growth initiatives.
- Provide strategic financial input and leadership on decision-making issues, including capital investment, pricing strategies, and expense management.
- Drive continuous improvement of financial processes and systems to enhance efficiency and accuracy.

Knowledge, Skills, and Abilities

- Strong knowledge of GAAP and healthcare/senior living-specific financial practices.
- Expertise in financial analysis, modeling, and reporting.
- Strategic mindset with the ability to align financial planning with organizational objectives.
- Exceptional leadership and team management skills.
- Proficiency in accounting and ERP software.
- Excellent communication skills to convey complex financial information to non-financial stakeholders.
- Must be a hands-on leader with the ability to work independently and manage multiple priorities effectively.
- High integrity and ability to maintain confidentiality.

About Cornerstone Kansas City:

Cornerstone Kansas City is a leading retained executive search firm based in Prairie Village, Kansas that helps great companies recruit great people. For more than 40



years, Cornerstone Kansas City has excelled in serving its client companies with executive talent acquisition, leadership development and career transition services across the Central Midwest region of the United States. Cornerstone Kansas City has successfully completed more than 1,600 retained executive search assignments for C-suite, President, Vice President, Director and Senior Management-level positions. To inquire about how Cornerstone Kansas City can serve your executive talent acquisition needs, please [click here](#) to visit our website.

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