



## Job Description

### **MILLER & COMPANY P.C.**

**ATTORNEYS AT LAW**

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NEW YORK, NY 10019

**The Organization:** Miller & Company P.C.

**Position:** Foreign-Trade Zone Attorney

**Location:** Kansas City, MO

#### **The Organization:**

**Miller & Company** is a Kansas City–based professional services firm known for delivering high-quality solutions and trusted advisory support to clients across a range of industries. With a strong commitment to client relationships, operational excellence, and results-driven service, Miller & Co. partners with organizations to help them solve complex business challenges and achieve sustainable growth. The firm’s collaborative culture, experienced leadership team, and dedication to customer success make it a valued partner to businesses throughout the Kansas City region.

Our firm is a nationally recognized international trade law practice advising companies on U.S. import, export, and Foreign-Trade Zone regulatory matters. Our attorneys work with manufacturers, technology companies, and global supply chain organizations navigating complex international trade regulations and government agency requirements.

Our firm maintains the most established Foreign-Trade Zone legal practices in the United States, advising companies across multiple industries on the design, activation, and operation of FTZ programs. We have been directly engaged in over 1000 zone projects in all 50 states and Puerto Rico. Our Founder and President is recognized globally as the Father of the US Foreign Trade Zone Program.

#### **The Opportunity:**

Miller & Company is seeking an attorney with 5–10 years of experience in international trade law to join our Foreign-Trade Zone practice.

This role is intended for attorneys currently practicing international trade law in a law firm, global trade firm, or comparable legal advisory environment.

Our FTZ practice works with companies implementing complex supply chain strategies, regulatory compliance programs, and duty optimization structures involving U.S. Customs and Border Protection and the Foreign-Trade Zones Board.

#### **Essential Functions:**

- Attorneys in this role assist clients with all aspects of FTZ planning, implementation, and compliance, including:
- Structuring and developing Foreign-Trade Zone programs
- Preparing FTZ Board Applications and Production Notifications
- Advising clients on FTZ regulatory requirements and operational strategy
- Assisting with U.S. Customs and Border Protection FTZ Activation Applications



- Drafting FTZ Operations Manuals and related compliance documentation
- Advising on necessary enhancements to support FTZ project, Inventory Control and Recordkeeping Systems (ICRS)
- Integrating Partner Government Agency requirements (FDA, EPA, USDA, etc.) within FTZ operations
- Providing ongoing advisory support regarding zone operations, compliance, and duty optimization
- Working directly with U.S. Customs and Border Protection and the FTZ Board

Attorneys initially work alongside senior partners and FTZ Compliance Directors and Specialists while developing technical expertise and eventually assume primary responsibility for client engagements.

**Education and Experience Requirements:**

- 5–10 years of experience practicing international trade law
- Experience with Foreign-Trade Zone programs or related Customs procedures
- Strong analytical, writing, and client advisory skills
- Ability to manage complex regulatory matters and deadlines
- Strong interpersonal and communication skills
- Active U.S. bar license required

**Professional Environment**

Attorneys in our FTZ practice work on highly specialized regulatory matters involving global supply chains, manufacturing operations, and international trade policy. The role provides significant opportunities to develop expertise within one of the most specialized areas of international trade law.

**Location**

Our office is located in Kansas City, Missouri, offering exceptional affordability and quality of life. Hybrid or remote arrangements may be considered depending on experience, with occasional travel for client meetings and FTZ-related work.



**About Cornerstone Executive Search**

Cornerstone Executive Search is a leading retained executive search firm that helps great companies recruit great leaders. For more than 40 years, our firm has excelled in serving our client companies with executive talent acquisition, leadership development and career transition services in Kansas City and across the Central Midwest region of the United States. Our firm has successfully completed more than 1,600 retained executive search assignments for C-suite, President, Vice President, Director and Management-level positions. To inquire about how Cornerstone Executive Search can serve your executive talent acquisition needs, please [click here](#) to visit our website.

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