



Job Description

MILLER & COMPANY P.C.

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The Organization: Miller & Company P.C.

Position: Foreign-Trade Zone (FTZ) Compliance Director

Location: Kansas City, MO

The Organization:

[Miller & Company](#) is a Kansas City-based professional services firm known for delivering high-quality solutions and trusted advisory support to clients across a range of industries. With a strong commitment to client relationships, operational excellence, and results-driven service, Miller & Co. partners with organizations to help them solve complex business challenges and achieve sustainable growth. The firm's collaborative culture, experienced leadership team, and dedication to customer success make it a valued partner to businesses throughout the Kansas City region.

Our firm is a nationally recognized international trade law practice advising companies on U.S. import, export, and Foreign-Trade Zone regulatory matters. Our attorneys work with manufacturers, technology companies, and global supply chain organizations navigating complex international trade regulations and government agency requirements.

The Opportunity:

Our firm is seeking an experienced Foreign-Trade Zone (FTZ) Compliance Director to support and lead client engagements involving the design, activation, and ongoing operation of FTZ programs.

We maintain one of the most established FTZ practices in the United States and work with companies across multiple industries to implement and manage complex FTZ structures, regulatory compliance programs, and supply chain strategies.

This role is intended for professionals with hands-on experience in FTZ operations, Customs compliance, and regulatory implementation in a consulting, corporate, or advisory environment.

Essential Functions:

The FTZ Compliance Director plays a central role in supporting attorneys and advising clients on all aspects of FTZ implementation and compliance, including:

FTZ Structuring & Implementation

- Supporting the development and structuring of FTZ programs
- Preparing and filing FTZ Board Applications and Production Notifications
- Translating client operations into compliant FTZ frameworks

CBP Activation & Regulatory Interface

- Leading or supporting CBP FTZ activation processes
- Preparing activation documentation and interfacing with U.S. Customs and Border Protection



- Coordinating with Partner Government Agencies (FDA, EPA, USDA, NHTSA, etc.)

Operations & Compliance Systems

- Designing and implementing Inventory Control and Recordkeeping Systems (ICRS)
- Developing and drafting FTZ Operations Manuals
- Aligning client operational processes with FTZ regulatory requirements

Ongoing Advisory & Client Support

- Advising clients on FTZ compliance, operations, and regulatory requirements
 - Supporting audits, reviews, and ongoing compliance monitoring
 - Identifying opportunities for duty optimization and operational efficiency
- This role includes direct client interaction and requires the ability to manage multiple projects while working collaboratively with attorneys and internal team members.

Education and Experience Requirements:

- 5–10 years of experience in FTZ operations, Customs compliance, or international trade consulting
- Demonstrated experience with:
 - FTZ Board Applications and/or Production Notifications
 - CBP FTZ activation processes
 - FTZ Operations Manuals and ICRS design
- Strong understanding of U.S. Customs regulations and Partner Government Agency requirements
- Ability to analyze complex business operations and translate them into compliant FTZ procedures
- Excellent written and verbal communication skills
- Strong organizational and project management abilities
- Ability to manage multiple client engagements and deadlines

Professional Environment

This role offers the opportunity to work within a highly specialized FTZ practice supporting complex supply chain and regulatory projects. The Compliance Director works closely with attorneys, other compliance directors, paralegals, and clients, contributing directly to the development and execution of FTZ programs across industries.

Location

Our office is located in Kansas City, Missouri, offering a high quality of life and significantly lower cost of living than all major legal markets.

Hybrid or remote arrangements may be considered depending on experience, with occasional travel for client meetings.



About Cornerstone Executive Search

Cornerstone Executive Search is a leading retained executive search firm that helps great companies recruit great leaders. For more than 40 years, our firm has excelled in serving our client companies with executive talent acquisition, leadership development and career transition services in Kansas City and across the Central Midwest region of the United States. Our firm has successfully completed more than 1,600 retained executive search assignments for C-suite, President, Vice President, Director and Management-level positions. To inquire about how Cornerstone Executive Search can serve your executive talent acquisition needs, please [click here](#) to visit our website.

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